Qynvo

Own the Journey

Your brand. Your app. The whole trip.

The platform that keeps travel agencies by their travellers' side: before, during and after every trip.

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THE CHALLENGE

Agencies have the traveller's trust. What they lack is the tool.

Lost leads

Walk-ins leave just a phone number or an email. With no record and no follow-up, the sale is lost.

Disconnection

Agency, guide, driver, traveller and family, scattered across emails, PDFs and WhatsApp groups.

Invisibility

No data on the trip, on customer satisfaction or on supplier performance.

Digital gap

The big players' tools aren't built for small agencies, neither in price nor in ease of use.

~30% of a small agency's operating time goes into coordinating trips by hand

7× more likely to qualify a lead if you reply within 1 hour

Sources: Qynvo estimate based on Stupendos Viajes operations · Harvard Business Review

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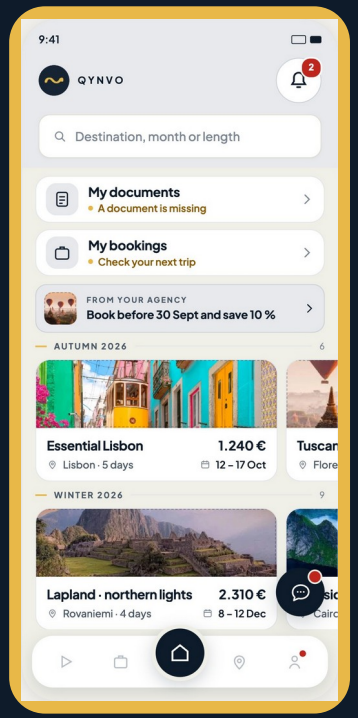
WHAT IS QYNVO

One app in the agency's brand, from the first lead to the next booking.

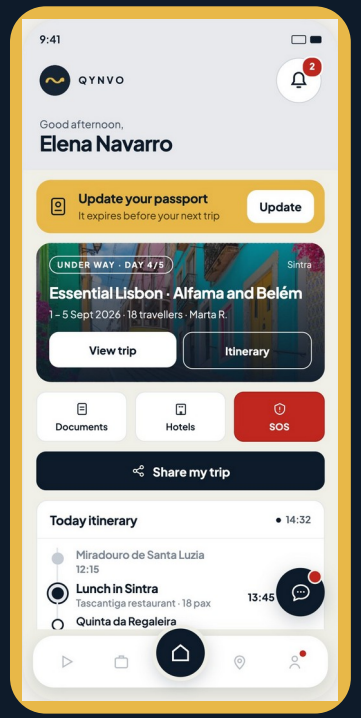
Qynvo turns every contact into a lifelong traveller: it captures the lead, runs the operations behind every trip and keeps the agency's brand in the traveller's pocket for the next one.

For the agency
A web CMS to capture, sell and run every trip.

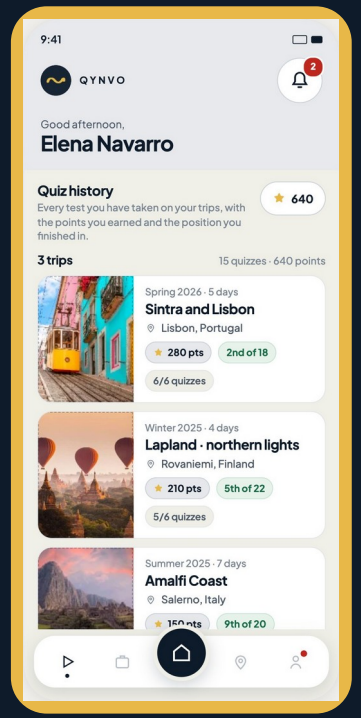
For the traveller
An app with the agency's logo and colours.



BEFORE
Win the lead



DURING
Travel by their side



AFTER
Bring them back

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01 · BEFORE THE TRIP

Win the lead and sell more.

Lead capture by QR or link

Walk-ins leave registered, with their details and automatic follow-up. No calls or emails needed.

Meeting booking

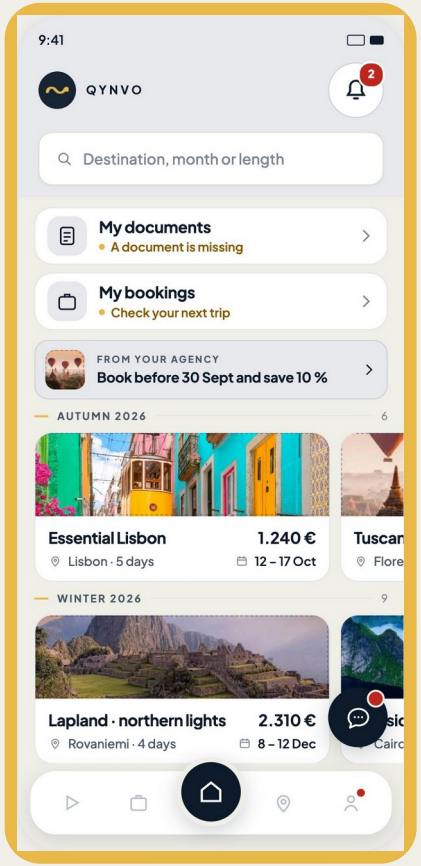
Prospects book straight into the agent's calendar, before they go cold.

My Docs

Quotes and documents shared before the sale, inside the agency's app.

Shareable catalogue

Travellers share your trips with friends and family. They do the marketing for you.



The agency's catalogue on the customer's phone from the first contact

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02 · DURING THE TRIP

Travel by their side.

Itinerary and geolocation

Day-by-day itinerary with live updates. The family knows everything is going well.

Built-in chat

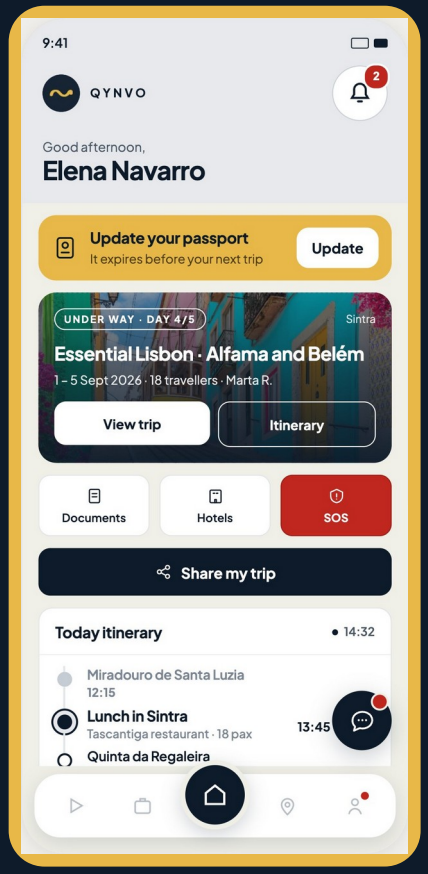
Traveller, guide, driver, agency and family in a single conversation. Goodbye, WhatsApp groups.

The whole trip in one place

Trip team, hotels with confirmations, documents, emergency contacts and any information you want to share with your customers.

Live map and suppliers

From the CMS, the agency sees where every group is and coordinates with its tour operators and DMCs.



The agency no longer disappears on departure day

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03 · AFTER THE TRIP

Build loyalty. They'll bring you more business.

AI feedback

Automatic end-of-trip survey, summarised by AI into trends the agency can act on.

The next offer

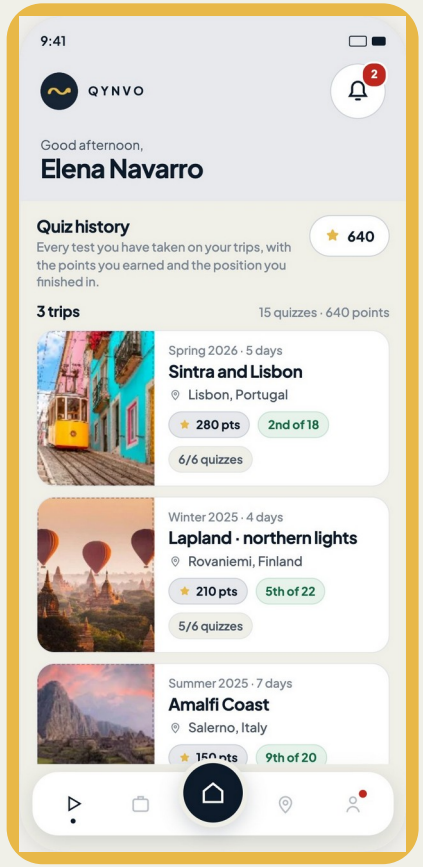
Preferences gathered during the trip shape the next proposal.

Last-minute sales

Last-minute seats and extras, sent straight to the right traveller.

Loyalty

Games and points keep the traveller in your app, ready for the next trip and the next referral.

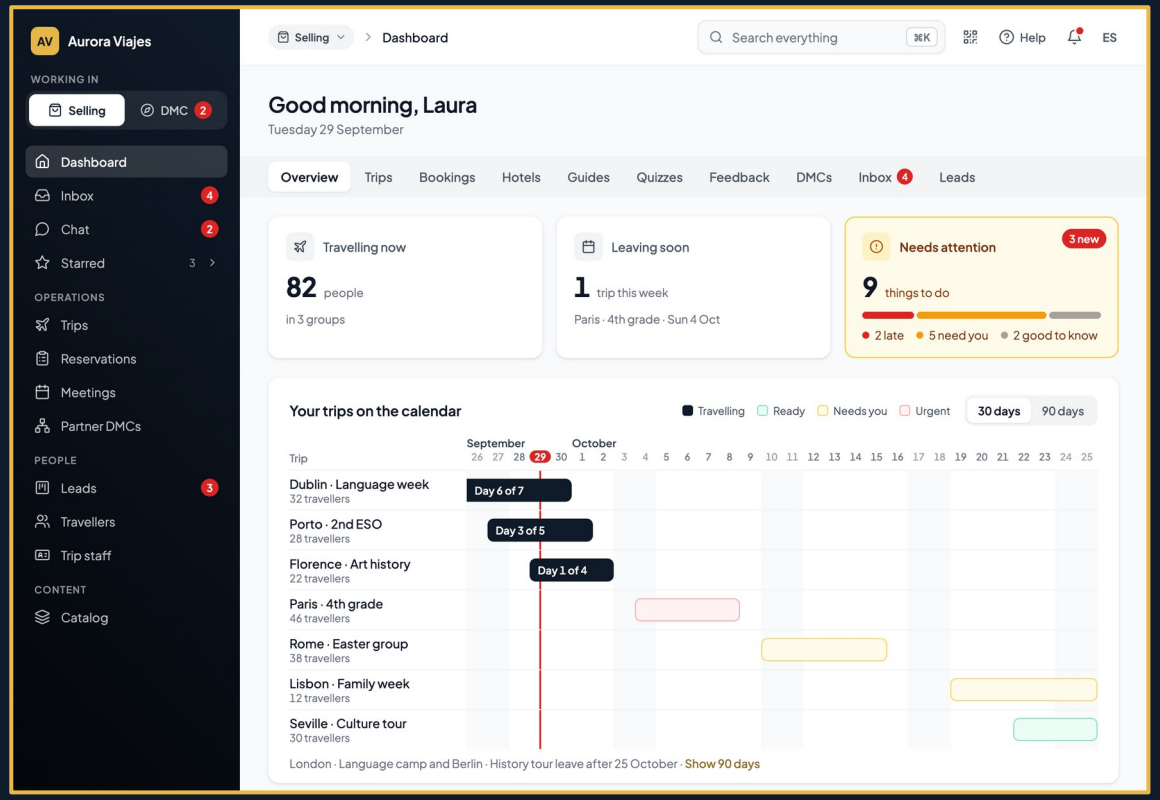


Personalisation typically lifts revenue by 10–15% (McKinsey)

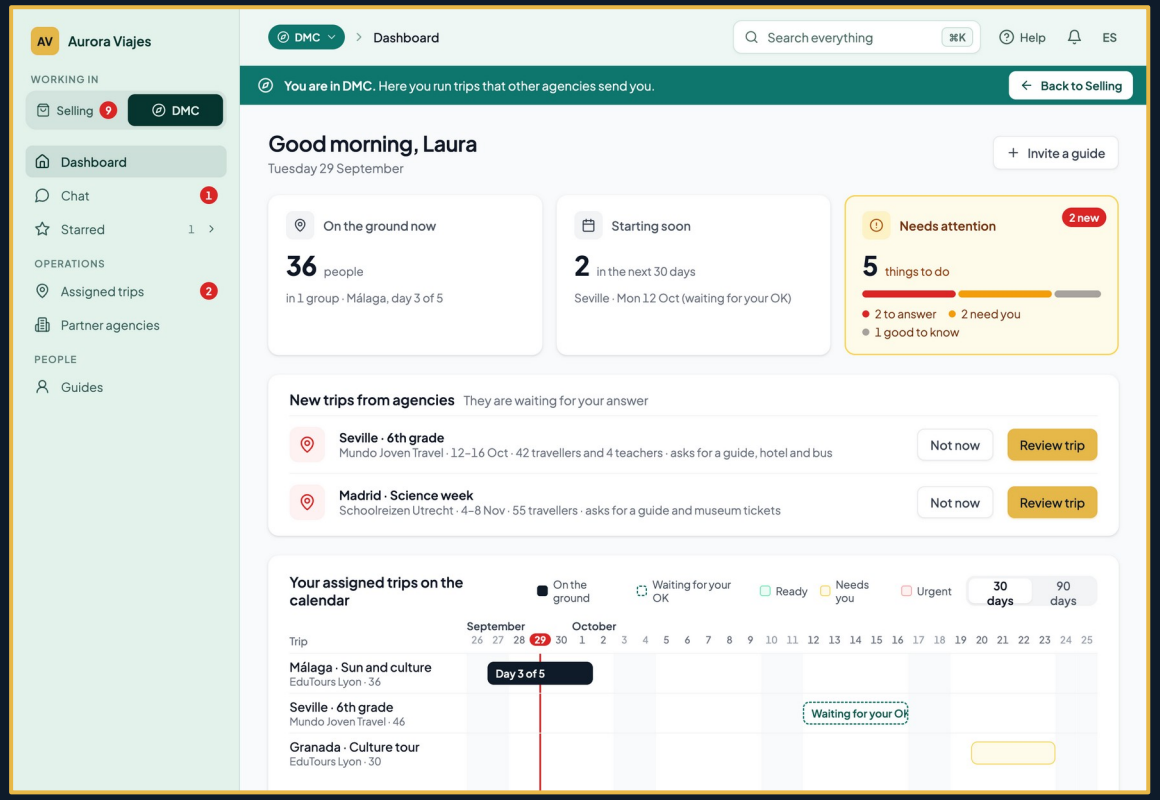
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THE AGENCY DASHBOARD

And behind the app, one dashboard to run it all.



Sell and operate · Who's travelling today, what's departing soon and what needs attention, with every trip on the calendar.



DMC mode · If you also operate at destination, you receive the trips other agencies send you and manage them from the same dashboard.

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WHERE AI DOES THE HEAVY LIFTING

AI, the team you can't afford to hire.

Qynvito Helper

Answers the agency's questions inside the platform: 80%+ solved without a ticket.

FREE IN EVERY PLAN

Copilot

Drafts messages, summarises chats and feedback, and translates for travellers.

PREMIUM AND PROFESSIONAL

AI Concierge

Answers travellers 24/7 using their itinerary and documents, in the agency's brand.

PREMIUM AND PROFESSIONAL

Qynvito Revenue

Offers last-minute seats and extras to the travellers most likely to buy.

PROFESSIONAL

Rolling out from January 2027. AI does the repetitive work; agents do what builds trust.

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GETTING STARTED

From sign-up to first trip in under a week.

1

Your brand

The agency's logo and colours in the CMS and the app.

2

Upload your trips

One by one or by bulk import from Excel.

3

Invite your travellers

With a QR code, magic link or one-time code.

4

Operate and measure

Chat, live map, feedback and all operations from a single dashboard.

Included in every plan: branded traveller app · chat and geolocation · live itinerary · My Docs · bulk import · unlimited field staff at no cost

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WHAT THE AGENCY GAINS

Less coordination. More sales.

100 h

less manual coordination per month*

7×

more likely to qualify a lead if you reply within 1 hour

+10–15%

more revenue through personalisation

< 1 wk

from sign-up to the app running with your travellers

* Qynvo estimate based on Stupendos Viajes operations · 7×: Harvard Business Review · Personalisation: McKinsey

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TRY IT YOURSELF

Experience the app as your travellers do, in 2 minutes.

1. Scan the code or go to demo.qynvo.co on your phone.
2. Follow the guided tour: Sofía's trip to Jordan with Azahar Viajes, a sample agency.
3. Live itinerary, audio guide, group chat and the next sale. No downloads.

demo.qynvo.co

Demo with sample data. Each agency uses the app with its own logo and colours: travellers see the agency's brand, not ours.

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PLANS

Simple plans. You only pay more when you sell more.

STARTER

€59

per month · 12-month plan

- 1 admin + 3 users
- Branded CMS and app
- Chat, itinerary and geolocation
- My Docs and bookings
- Qynvito Helper (AI)

PREMIUM

€89

per month · 12-month plan

- 3 admins + 10 users
- Live map and financials
- AI-summarised feedback
- Qynvito Copilot (AI)
- Traveller AI Concierge

PROFESSIONAL

Popular

€129

per month · 12-month plan

- 10 admins, unlimited users
- Qynvito Insights (AI)
- Qynvito Revenue (AI)
- AI Concierge Plus
- Priority support

ENTERPRISE

Custom

custom pricing

- Custom number of users
- Dedicated account manager
- Full AI package
- Integrations as needed.

+ fee per confirmed traveller: €2 Starter · €1.75 Premium · €1.50 Professional. You only pay for travellers you've already confirmed. Trip team profiles unlimited and free in the app. No commission on trips.
Founder agencies (joining the pilot by 28 February 2027): full Professional plan for €29/month + €1 per traveller, with months 1 and 2 free.

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FOUNDER OFFER · PILOT AGENCIES

A year of everything Qynvo for €29 a month.

1

FROM TODAY TO LAUNCH

Founder Pilot

Free access to the platform and onboarding with our team.
Your feedback shapes the product.

2

MONTHS 1–2

Two months free

Full Professional plan.
No subscription and no per-traveller fee.

3

MONTHS 3–14

Founder year

Full Professional, all AI included: **€29/month** (list €129).
€1 per confirmed traveller.

4

FROM MONTH 15

Forever

15% off the plan you choose, forever.
Per-traveller fee as per plan: €1.50–2.

What does it cost? 20 travellers on a 10-day tour = €20 → **10 cents per traveller per day.**

Terms: join the pilot phase by 28/02/2027 · per founder referred: +1 founder month and €50 in credits · AI usage within included credits · lost if cancelled for more than 30 days.

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WHO'S BEHIND IT

Built by people who have run travel agencies.



Ricardo Rios
CEO & Co-Founder

Started at Stupendos as a guide while studying History and rose to partner and General Manager: he knows the agency from the inside.

18+ years in travel and SaaS. Led global Operations at Harri (hospitality software) and CWT (corporate travel). Executive MBA and PMP.



Salvador Cataluña
CSO & Co-Founder

Serial entrepreneur since age 20. Founded Stupendos Viajes from scratch: €3M+ in revenue, around 3,500 travellers a year and destinations in 52+ countries.

20+ years working with agencies, suppliers and travellers.

TRACTION

Pilots: Stupendos Viajes (Spain) · Erco Travels (India) · Saffron World (Netherlands) · Epilgrim (Palestine) · Pilot agency list open

VDS 2026 (Valencia Digital Summit): selected among the 100 speaking startups.

Web Summit Lisbon 2026: selected for València Innovation Capital's Startup Island.

Startup Grind Annual Event 2027: selected among the world's top 150 startups to attend.

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CERTIFICADA COMO EMPRESA EMERGENTE
MINISTERIO DE INDUSTRIA Y TURISMO

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Become a pilot agency.

Scan the code or write to us: we'll show you in 20 minutes, with your own trips.

Qynvo.co

ricardo@qynvo.co

Book a meeting

Pilot agency form
Scan to sign up

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